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|  | **RYAN LAI**  ryan.lai@gmail.com**|**6123 2017 |
| profile | Ambitious expert with a job history in strategising investment for 2 years, striving for quality performance backed by a wide spectrum of knowledge on financial markets, treasuries and corporate finance. Proven adaptability and persistence. |
| Experience | **Investment Strategist, SJQ International Ltd.**Jun 2012 - PresentConducted monthly analyses of the company’s financial conditions and discussed them with management to seek profitable opportunitiesIntroduced a total of 5 sets of management tools for interpreting financial and operational forecasts, reports, models and budgetary proposalsWorked with 10+ financial advisors; created portfolio strategies and built customised portfolios for both high net worth and institutional segmentsResearched the existing market on a regular basis to brainstorm the implementation of the latest possible revenue strategiesAssisted in the management of equity accounts utilising stocks, equity options and index options for institutions and individuals |
| ACHIEVEMENTS | Boosted the average revenue per sale by 40% by replacing the traditional consulting model with more innovative planning softwareProposed 5 changes of strategies and launched key initiatives, including the negotiations of fee waivers and requests of balance pay off in 2013 |
| qualificationS | **Hong Kong University of Science and Technology, 2008-2011**  Bachelor of Business Administration (Honours) in Professional Accounting |
| skills | Microsoft Office (Word, PowerPoint, Excel & Access) |
| languages | Cantonese (Native), English (Proficient), Mandarin (Intermediate) |
| availability | One month’s notice |